InteropEHRate

EHR in people's hands across Europe



EXPLOITATION OPPORTUNITIES

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MARKET ANALYSIS

The Market Analysis verifies the **need** and **proper timing** for InteropEHRate's offering, from several perspectives: Need

Citizens are willing to access and share their data, provided FAIR principles and proper governance. Healthcare Organizations and Solution Providers are investing in open API standards for data exchange among stakeholders.

InteropEHRate

Competition

For alternatives solutions to provide the same functionality on all scenarios, a substantial integration effort is required. Even so, the Research scenario could not be served.

Regulatory

The InteropEHRate specifications are in alignment with the provisions set by the proposal for a regulation of the EHDS.

EHR state of play

Significant deviations between Member States, on: Citizen-centred governance, legislation, electronic identification, semantic & technical interoperability

Cross-border HIE

Efforts towards:

- New MyHealth@EU services with a uniform interoperable data-sharing format framework
- 2. European Digital Identity Wallet



VALUE PROPOSITION & KEY EXPLOITABLE RESULTS

VALUE PROPOSITIONS

, Citizens

- Healthcare Organizations
- Healthcare Solution Providers
- → Research Centres
- National & Regional Health Authorities
- * EC's Digital Health Policy



3 Key Innovations submitted to EU's Innovation Radar, successfully analysed

13 Results with an exploitation

perspective were analysed through a

streamlined Lean Business Model

KEY EXPLOITABLE RESULTS

Open Specification

InteropEHRate Health Tools

We did exploit the Horizon Results Booster Services (Service 1 – Module C)



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OPEN SPECIFICATION - SWOT ANALYSIS (simplified)

STRENGTHS	Weaknesses
• The open specification addresses a broad range of use cases, while requiring minimum integration effort*.	 The consortium must relatively quickly: liaise with all relevant bodies/initiatives for the promotion of the open specification,
 Its value proposition impacts all stakeholders involved in EHR transactions and is in alignment with the EC's digital health policy. 	 achieve a sufficient number of early implementations and identify additional interoperability requirements
Opportunities	Threats
 Opportunities Market analysis verifies the need and proper timing for the value proposition of the open specification. 	 Threats The extension of eHDSI services eventually favours data exchange only through National Contact Points for eHealth.



(*) Provided the data are properly mapped

INTEROPEHRATE HEALTH TOOLS - SWOT ANALYSIS (simplified)

STRENGTHS	Weaknesses
• The methodology/tools combination greatly	• UNITN, as an academic partner, must seek
reduces the complexity and duration of human	and properly negotiate with an industrial player,
involvement in properly transforming data into	to further develop the tools and develop a go-
standard "interoperable" representations	to-market strategy.
Opportunities Competition solutions still lack the presence of an end-to-end methodology. 	Threats Time is needed to add missing features, such as high-performance information extraction on specific document types, which may be provided by competitors.



PLANNED ACTIONS

MoU to be signed with a comprehensive set of actions

Training & Documentation

- Online courses
- Training workshops and webinars
- MOOCs for nurses and healthcare professionals

Community building

- Collaborate with relevant
 projects/initiatives/private companies
- Reach out to National/Regional Health authorities

Governance & SEIA

- InteropEHRate Governance model
- Socio Economic Impact Assessment

Implementation

X-eHealth GAIA-X TEHDAS

Hospitals on FHIR

Smart4Health

PathED

- Agreements among vendors of mobile apps and EHRs
- Integrations from Healthcare Organizations

Development

- Define new interoperability requirements
- Release a suite of interoperability test cases as open source



Standardization

- HL7 EU RDD protocol/profiles
- CEN TC 251 Health Informatics
- FHIR4FAIR FHIR IG

Thank you!

Q&A time.



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www.interopehrate.eu